



PRESS RELEASE

Top Multifamily Affordable Lender Merchants Capital Opens New Office in Washington, D.C.

WASHINGTON (Aug. 3, 2021) – Leading financial services provider [Merchants Capital](#) today announces it has established a Washington, D.C., office – the company’s fifth nationwide.

Located at 505 9th St., NW, #800, just blocks from the Capitol, the new office serves as a hub for nearly a dozen team members and is led by Dwayne George, Executive Vice President and National Head of Production. George is joined by Denise Gomez Oluwo, Senior Vice President of Government-Sponsored Enterprise (GSE) Underwriting, and Bianca Geary, Head of GSE Closings, making the new space the center of Merchants Capital’s GSE platform.



Dwayne George



Denise Gomez Oluwo



Bianca Geary

The office serves as part of the company’s strategy to expand its national lending footprint while accommodating current and long-term growth on the East Coast. Additionally, the new space allows Merchants Capital to be more equipped to utilize the tools at its disposal to directly benefit its roster of clients, including expanding on its commitment to innovation and efficiency when closing multifamily and affordable housing loans through the support of its banking operation, [Merchants Bank](#).

“We are excited to be positioned in downtown Washington, D.C., as it is a natural fit for the firm to be in close proximity to Fannie Mae, Freddie Mac, the Department of Housing and Urban Development (HUD), and other landmark institutions that support affordable multifamily housing across the nation,” George said. “Attracting local talent and building a solid team here will be crucial to our success, as we develop a standing presence, continue to grow our platform and foster longstanding client relationships in this core market.”

The expansion follows Merchants Capital’s [announcement](#) that it was named the #4 multifamily affordable lender nationwide on the prestigious Mortgage Bankers Association (MBA) 2020 Commercial/Multifamily Originator Listing. In total, the company closed \$2.2 billion in affordable loans across 188 transactions, with an average transaction size of \$11.8 million, last year.

The company continues to seek driven employees for a variety of positions at all five offices: Indianapolis, New York, Chicago, Minneapolis-Saint Paul and Washington, D.C. For career opportunities, visit our [careers](#) page. To learn more about Merchants Capital and its services, visit www.merchantscapital.com or find Merchants Capital on [Facebook](#), [Twitter](#), [LinkedIn](#) and [Instagram](#).

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ABOUT MERCHANTS CAPITAL

Established in 1990, Merchants Capital is one of the nation's top lenders for the refinance, acquisition, new construction, and substantial rehabilitation of multifamily, affordable, senior and student housing. Whether you are considering tax credit syndication, Freddie Mac, Fannie Mae, HUD/FHA insured or balance sheet financing, let our personalized services help you meet your financing objectives. Experience the creativity of a small lender, with all the capabilities of a large institution. To learn more about Merchants Capital, visit www.merchantscapital.com.

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