

PRESS RELEASE

Merchants Capital Hires New Vice President of Multifamily Loan Originations

CARMEL, Ind. (Feb. 22, 2021) – Mortgage banking company **Merchants Capital** today announces the hiring of Tony Washington as Vice President of Multifamily Loan Originations.



Washington has more than 25 years of experience in the commercial lending industry, with the bulk of his career spent in the agency lending space. Washington specializes in Fannie Mae, Freddie Mac, and Federal Housing Administration (FHA) market rate and affordable debt products.

In his new role at Merchants Capital, he will lead the origination of a wide variety of multifamily financing programs available at Merchants Capital, such as Fannie Mae Affordable, Freddie Mac Affordable, FHA and more. Additionally, Washington will play a critical role in expanding Merchants' footprint throughout the mid-Atlantic.

"I'm incredibly excited to add Tony to our bench of remarkable and experienced talent at Merchants Capital. Tony's high-profile expertise as a leader in the commercial and agency lending industries is unmatched," said Dwayne George, Executive Vice President and National Head of Production at Merchants Capital. "As our origination's platform and national lending footprint continues to grow, Tony will be the perfect person to execute strategic business objectives for 2021 and beyond. Welcome to the Merchants family, Tony!"

Before joining Merchants Capital, Washington served in several commercial and agency lending roles at companies such as Oak Grove Capital (now Jones Lang LaSalle), American Property Financing (now Wells Fargo) and AMI Capital (now Wells Fargo). Most recently, Washington was a founding partner of the EagleBank FHA Lending platform, where he served as Senior Vice President – FHA Multifamily Lending. To date, Washington has financed more than \$1 billion in multifamily transactions across Fannie Mae, Freddie Mac and FHA platforms.

A graduate of Saint Francis University of Pennsylvania with a bachelor's degree in business administration, Washington also holds a master's of business administration in finance from the University of Maryland College Park. Outside of work, Washington is a board member of several institutions, including The University of Maryland Smith School of Business, Victory Housing and The Columbia Foundation.

For the time being, Washington will work remotely out of his home in Washington, D.C.

To learn more about Merchants Capital and its services, visit www.merchantscapital.com or find Merchants Capital on [Facebook](#), [Twitter](#), [LinkedIn](#) and [Instagram](#).

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ABOUT MERCHANTS CAPITAL

Established in 1990, Merchants Capital is one of the nation's top lenders for the refinance, acquisition, new construction and substantial rehabilitation of multifamily, affordable, senior and student housing. Whether you are considering Freddie Mac, Fannie Mae, HUD/FHA insured or balance sheet financing, let our personalized services help you meet your financing objectives. Experience the creativity of a small lender, with all the capabilities of a large institution. To learn more about Merchants Capital, visit www.merchantscapital.com.

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